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Ray Roentz Presented with IIA of IL Agent of the Year Award

Springfield, IL. (October 2022) – The Independent Insurance Agents of Illinois (IIA of IL) presented Ray Roentz, CIC, of Heneghan, White, Cutting & Roentz Insurance Agency in Jerseyville, IL., with the IIA of IL Agent of the Year Award during the association's annual convention, held October 4-6 in Springfield.

The Agent of the Year Award honors the outstanding performance and achievement of an individual who is a retail agent member of the IIA of IL. The nominee must be a licensed agent and contribute to their agency's performance through production, use of technology, professional development, and civic responsibility.

Ray Roentz has been in the industry for over 12 years. In that short time, he has completed courses in the Dynamic Series of Sales Management, and agency management courses, and also received his Certified Insurance Counselor (CIC) designation from The National Alliance. Roentz has recently focused on his career development by studying the Growth and Performance Standards, completed studies on Capitalism in America, and joined a Master Networks chapter to develop skills related to the scalability of the agency in his region.

Upon joining Heneghan, White, Cutting & Roentz Insurance Agency, Roentz had his sights set on becoming the agency owner and president. Since then, he has become president and has successfully developed and implemented the agency perpetuation plan ensuring the agency will be locally owned for at least another generation.

Roentz has served and contributed to several committees for the IIA of IL and personally, he is a member of the City Planning Committee for his town and sits on the Board for Mississippi River Cities and Towns Initiative. He is a long-time election office and received a certificate of appreciation by the County Clerk for his work on elections during the COVID-19 crisis. Roentz coaches little league baseball, travel baseball, and High School baseball, including private lessons for college bound athletes.

"I chose to become an Independent Insurance Agent because it is one of the very few professions where you can truly help people every day," said Roentz. "I'm solving my clients' problems through the multitude of solutions I have available to place them with the right carrier partner. By being a very good independent insurance agent, I can really help my community when a disaster strikes."

The Independent Insurance Agents of Illinois is an association representing Trusted Choice® independent insurance agents throughout the state. IIA of IL membership is comprised of 1,000 insurance agencies representing 10,000 licensed independent agents engaged in all facets of the insurance industry, including property, casualty, life and health. Its members are businesses that offer customers a choice of policies from a variety of insurance companies. In addition to serving the professional needs of members, IIA of IL works for the betterment of the insurance industry through legislative and consumer awareness programs. The IIA of IL is headquartered in Springfield, Illinois. Visit IIA of IL's website at www.iiaofil.org.