

## Agent of the Year Application Information

The application information will be used as the judging criteria. To better prepare yourself before filling out the application, please review the information below.

- 1. Personal and Professional Development/Education (industry and non-industry related) (15 Points)
- 2. Your Business (not the agency) Awards/Honors/Affiliations (within last two years) (15 Points)
- 3. Tell us about your involvement in the Community/Industry (within last two years) (15 Points)
- 4. Tell us what significant contributions you have made to your agency in the areas of sales/production, and/or client development/customer relationship building (within last two years). (15 Points)
- 5. How are you furthering your agency by embracing technology? Be specific to you, not your agency. (10 Points)
- 6. What are your professional goals over the next five years? (15 Points)
- 7. What do you believe sets you apart from other independent insurance agents? (15 Points)